**Business Development Intern** (2 interns – 1 BD Technical, 1 BD Commercial)

**Job Description:**

A Business Development job in the solar sector revolves around generating leads in the appropriate market and closing deals with prospective clients.

**Job Roles:**

* Collate estimates of existing regional market potential for solar project development.
* Perform market research to identify prospective clients.
* Generate leads through various methods of approach.
* Schedule for meetings with clients to discuss about project development potential.
* Ensure prompt follow-up with clients for project development, discussion and reviewing commercial terms.
* Work collaboratively with clients and company’s engineers to construct winning project proposals.

BD Technical – Engineering background

BD Commercial – can be from Business background

**Project Engineer Intern (2 interns)**

**Job Description:**

A Solar Project Engineer role is responsible for ensuring hassle-free solar installation for clients and enabling the project to be delivered timely and cohesively.

**Job Roles:**

* Understanding client’s and project’s requirement and review design works to ensure proposed system’s criterions are met.
* Assist Project Manager in liaising with project stakeholders for scheduling project meetings, project enquiry, etc.
* Handle design drawing approvals, site inspections, and review checklists of project works during all project stages.
* Maintain files and documents in a systematic order for seamless access when required.
* Monitor construction works and provide chronological project reports.